



Quotation:

Operator XR VR Training System

Customer:	San Pablo Police Dept 13880 San Pablo Ave, San Pablo, CA 94806	Contact:	Sgt. Justin Gatlin (510) 215-3130 justing@sanpabloca.gov
Quote Ref:	090425-3 (refresh)	Issued by:	Kevin Raiche kevin@operatorxr.com M: 414.507.7029
Issued Date:	21 November 2025	Valid to:	30 Days from Issue Date

Operator XR VR Training System Quotation Summary – 2 x 2 Man

OP-2 VR Trainer <Law Enforcement/Tactical Trainer>

- Complete <2 Officer> VR Training system for **<Law Enforcement/Tactical Trainer>**
- Purchase includes shipping, delivery and first 12-months Warranty and Support Service Agreement.
- Extended hardware Warranty available.
- Product License includes access to Operator XR software and hardware technology.
- Support Service Agreement includes online help desk, corrective, preventative, perfective, and/or adaptive maintenance, updates, new features, and modules that are deemed part of Operator XR's core platform.

Item	Description	Unit Price USD	Qty	Total USD
OP-2	Operator OP-2 – VR Training System - Software Licences for <2> users - Hardware for <2> users - Shipping & Delivery to site - First 12 Months Maintenance and Support	~~\$47,800.00~~ \$46,500.00	2	~~\$95,600.00~~ \$93,000.00
Support Service Agreement	- Corrective, preventative, perfective, and adaptive maintenance - New updates, features, and modules - Online Help Desk - Per year, after first 12 months	\$9,300.00	2	\$18,600.00
On-Site Training	- Up to 4 Customer Participants in an 8-hour (1 business day) period - On-site training at Customer's preferred location within the Continental US - Supply of all necessary training materials	\$2,500.00	1	\$2,500.00
Sub TOTAL				\$114,100.00
Sales Tax	Request copy of exemption	9.5%		\$8,835.00
Total				\$122,935.00

OPERATOR XR

Licencing and Hardware Details

OP-2 SOFTWARE LICENSE

- **OP-2 Software License inclusions:**
 - Headset licenses for supplied headsets
 - Law Enforcement/Tactical trainer software license keys for 2 simultaneous users
 - After-Action Review Module
 - Sketch Tool Module
 - Software Support and remote device management for updates and patches as required.
 - Helpdesk support, weekdays business hours.
 - Online training modules, for system set up and operation.

OP-2 HARDWARE

Law Enforcement/ Tactical Trainer	Description – 2 Man	QTY
Package & Peripherals	VR Headsets	
	HTC Vive Focus Vision VR Headset, facemask, battery & charger	2
	HTC Vive Focus Vision swappable battery	2
	HTC Vive charging bank for 4 batteries	1
	Tactical Force Options	
	M4 / AR 15 Unit Solutions Non-Lethal Training Rifle	2
	M4 / AR 15 Unit Solutions CO ₂ magazines	2
	Operator Weapon Tracker with picatinny rail, high mount	2
	CO ₂ gas cartridges (18 cartridges - approx. 1000 shots)	1
	UMAREX Glock (17 Gen 5)	2
	UMAREX Glock 17 Gen 5 magazine	2
	Operator Telemetry sensor for pistol (specify model G17 Gen 5)	2
	Operator CEW (Specify Model x10)	2
	Operator OC Spray (Specify Model Mk3, Mk 9)	2
	Computer, Cables, Manuals	
	Pelican Case with laser cut foam inserts	1
	Samsung Galaxy Tablet (based on model availability) 5G 256GB (Graphite) & case	1
	Anker 543 power pack	1
	Multi type C to C cable	1
	USB type A to 4C cable	1
	Cleaning cloths and user manuals	1
	Microsoft Surface Laptop Go 2 12.4" i5 128GB & case (based on availability)	1
	Device Management Software – for fleet maintenance	qty



OPTIONAL ITEMS / SPARES

Item	Description	Unit Price, USD
Eye tracking hardware	Hardware, per headset.	\$310.50 ea.
Glock 17/19	UMAREX Glock (G17, Gen 5)	\$900.00 ea.
CEW	Conducted Energy Weapon	\$980.00 ea.
OC	OC Training Spray	\$750.00 ea.
Replacement Headset	HTC VIVE Focus Vision – <i>(Not applicable for system expansion)</i>	\$2,400.00 ea.
Replacement Tablet	Samsung S9 - <i>(Not applicable for system expansion)</i>	\$2,400.00 ea.
Dvorak Bolt	M4 / AR 15 Drop-in Bolt with magazine and spare parts packet	\$2,100.00
Dvorak Magazine	M4 / AR 15 CO ₂ magazine	\$350.00
Dvorak CO2 adapter	CO ₂ adapter for SodaStream refill	\$75.00
Dvorak CO2 Regulator	CO ₂ regulator for SodaStream / gas bottle refill	\$85.00



KEY TERMS

Item	Description
Order	Order will be raised on receipt of customer purchase order or suitably authorised documentation from Customer .
Order Conditions	Raising of an Order by Operator XR may be subject to advance payment by Customer , if expressly stated in quotation.
Delivery	Delivery is up to 90 days from confirmation to Customer of Order , unless expressly stated in quotation.
Payment Terms	Net 14 days from issue of invoice to Customer , unless otherwise expressly stated in quotation.
Payment Details	Payment can be made via Wire Transfer or Cheque. Remit payments to: Account name: Operator XR, LLC Account Number: 1391 0556 8907 ACH Routing Number: 123103716 Registered Office: 201 N Union St, Suite 110 #11286 Alexandria, VA, 22314
Late Payment	Late payments may incur interest calculated daily at annualized rate of 8%.
Warranty	12-month warranty for all supplied hardware, unless expressly stated. Extended warranty available on request.
Term Commencement	Customer receipted delivery of Order (partial or full, whichever occurs first).
System Maintenance – Support Service Agreement	First 12 months system maintenance is included in initial purchase and commences at beginning of the Term. After first 12 months, ongoing maintenance is provided on an annual basis, up to a maximum of 2 years. If not purchased and paid as part of initial order, payment for ongoing maintenance must be made 45 days prior to the end of each annual maintenance period.
System Training	Unless expressly stated, system training is delivered by Operator XR, provided it is paid for by Customer .
Training Format	1 x train the trainer course, up to 4 customer participants. Supply of materials and on-site training, over 1 business day, additional training is available for purchase. Customer non-attendance; reschedule within 7 days of prior agreed date; or additional courses are subject to additional charges.
Travel / Accommodation	Where expressly stated in quote, and paid by Customer , travel and accommodation costs for training are a fixed price for continental USA travel only, unless otherwise stated.
Customizations	Supplied only if expressly stated in quotation.